





- Please see page 5
- Secretary to review
- Motion to approve minutes
- Second for motion
- Discussion on motion
- Modification of motion
- Vote on motion





- Please see page 7
- Coming out of transition years, new pastor, great job by call committee, Jeff and Nate continue to be well received
- Continue to make progress on the Kairos recommendations to empower staff for day-to-day operation decisions
- Continued...

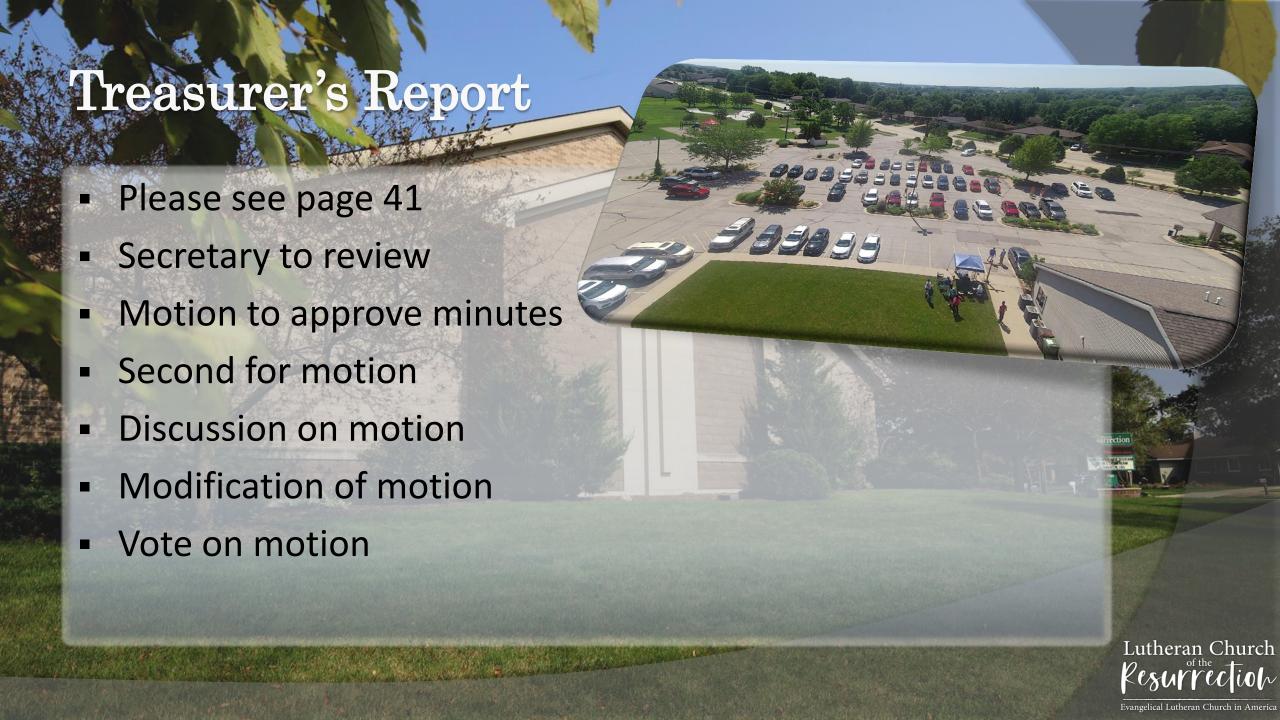


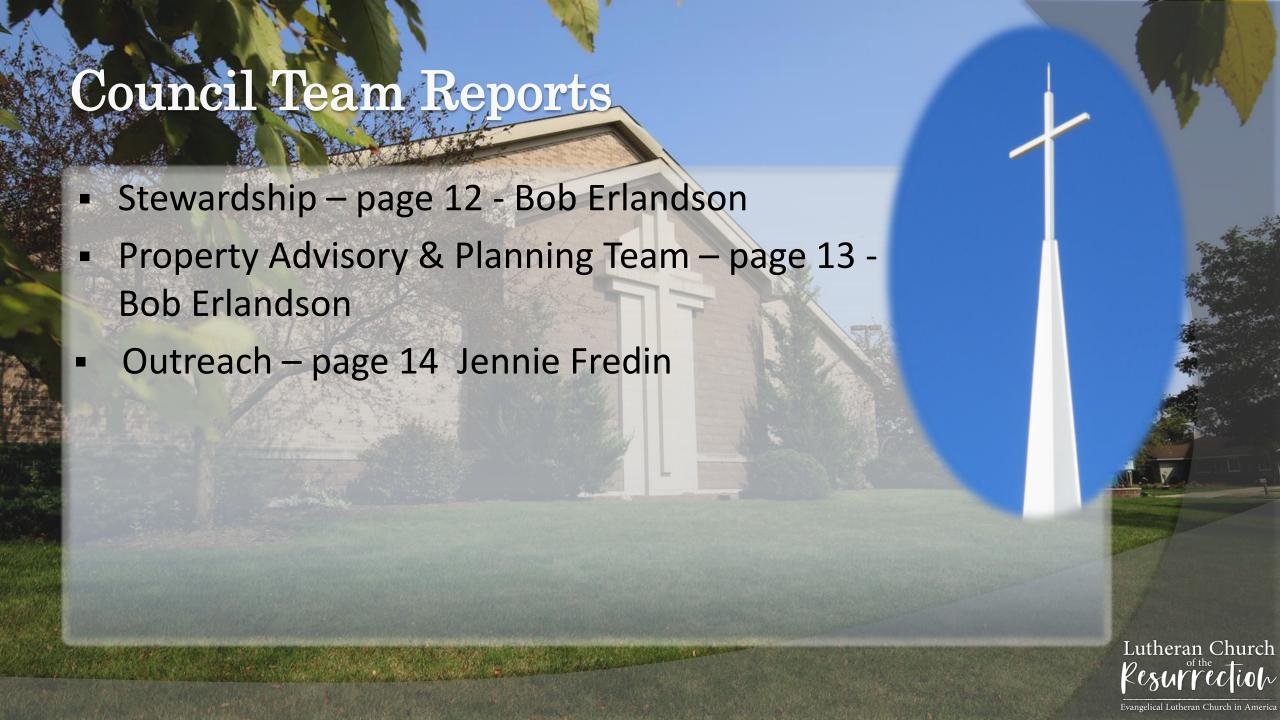
Presidents Report

- The team structure has been expanded to reactivate the Property Team in addition to continuing the Outreach, Stewardship, and Governance Team's good work.
 - Outreach making service more accessible, added marketing director, updated the video streaming capabilities, website refresh, and added signup-genius for volunteering.
 - Stewardship Great job in keeping expenses under control and the financial health of the church. Taking a strategic look at building a reserve for expected maintenance.
 - Governance Updated the constitution and by-laws to electronic format and made some suggested changes to the language to reflect the way the church is currently operating. Updated the trust language to improve transparency.
 - Property converted several light fixtures from fluorescent to LED and managed the Derecho repairs.
- It's been a challenging year to be on council but it is rewarding to see us make progress toward our mission as a congregation.











Nominating Committee, page 22

 Please add Stephanie Meier and Barry Lovseth to Council nominations

 Nominations Ballot for Council, Trust Fund, Auditing and Nominating pages 23-25 and addendum on page 49



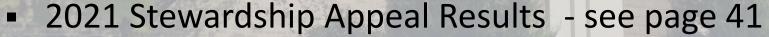
Evangelical Lutheran Church in Americ



2021 Budget Discussion

Review of 2020 performance – see page 43

- Receipts
- Disbursements
- Outstanding obligations
- Ending balance



- Predicting receipts based on 2020 performance
- Three methods utilized, recommended approach to estimating receipts
- Break down the numbers in line-by-line discussion
- Total proposed budget \$747,810



2021 Budget Sunday, January 31



Budget Overview

Stewardship Appreciation 2021 Budget

- Changes 2020 to 2021
- Budget Highlights
- Discussion

Background Slides from Annual Report

Stewardship Appreciation

Congregation Giving During Pandemic

Even with disruptions, congregation gave 98% of planned giving

Insurance Protection from Derecho Damage

Minimal deductibles instead of actual repair costs

CARES Act Application (Payroll Protection Program)

\$68.5K grant to support payroll

Praise God for our Congregation Stewardship Efforts

Ended Year with additional \$100K in savings

2021 Budget - Changes 2020 to 2021

Consolidated General and Growth & Outreach Funds

Transparency & Understandability

Examples: Staff & Ministry Funds

Pension/Major Medical Increased over \$30K

Payroll Adjustments for Staff – Approx \$15K

Examples: Cost of Living, Hour Adjustments, Pay Equity Increase

Total Ministry Increased by \$8K (aiming towards a tithe)

Growing our outreach

Facility Maintenance – Creating Reserve Fund - \$10K Yearly

Church is 15 years old – major repairs underway and more coming

Future Roof Costs – Approx \$80k

Multiple Heat Units - Seven Units Approx \$80K

2021 Budget - Changes 2020 to 2021

Budget Increase: \$67,467

Budget Expenses Total: \$747,810

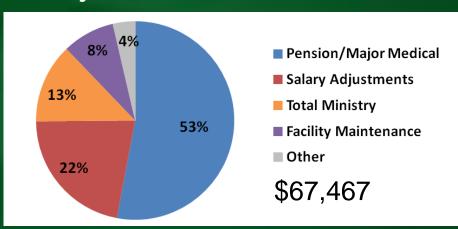
Estimated Income: \$680,000

Total Savings Non-designated in 2020 from \$70,853 to \$140,031

Total for Designated funds in 2020 from \$77,200 to \$102,747

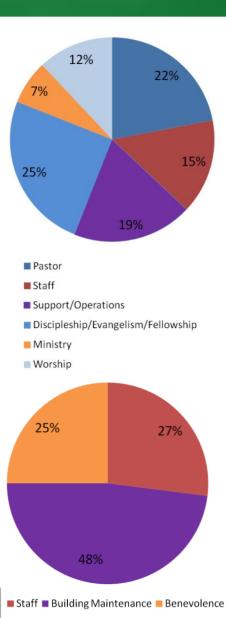
Using Portion of Non-designated Excess to Cover Gap

Major Line Item Increases



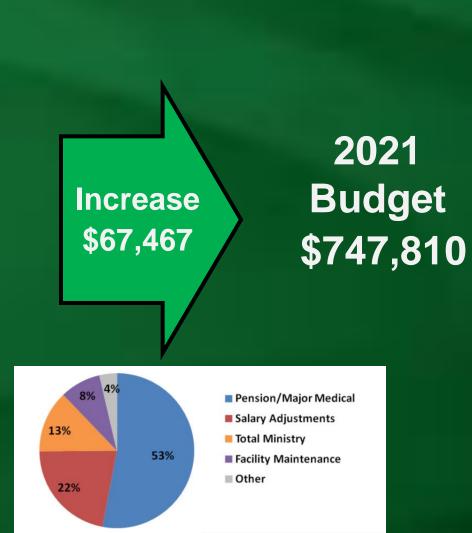
Praise God for our Congregation Stewardship Efforts

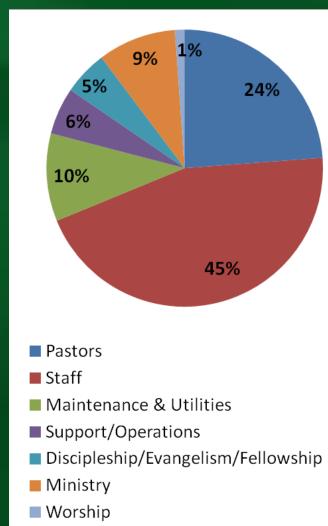
Budget Highlights 2020 to 2021



2020 General Funds \$580,543

2020 Growth & Outreach \$99,800



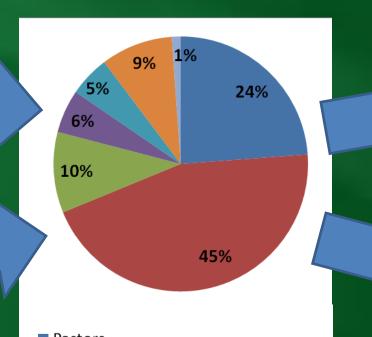


2021 Budget Highlights

2021 Budget: \$747,810



Estimated Income of \$680,000



Facility Reserve \$10,000



Total Nondesignated Savings \$140,031*

Finances at Start of Year



Total Savings \$62,221

Finances at End of Year

2021 Budget - Discussion

Budget expenses greater than estimated income

2021 Expenses \$747,810

2021 Income \$680,000

Difference being covered with savings excess

Positive Outlook

Some indications of increase in virtual attendance

Live services could create increase in attendance

Corrective Actions

Continue to Monitor Income and Expenses

Motion to approved proposed budget

Annual Report-Introduction

- Review of 2020
- Budget: \$680K

General: \$580K

Growth & Outreach: \$100K

- Receipts: \$727K
- Expenses: \$658K
- Combined Funds Increased: \$102K

INTRODUCTION		
I. Review of 2020		
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- Since we've combined our two funds for 2021 the figures below represent the combined funds
- Our original receipts estimate was \$679,800 a 15% decrease from 2020 totals
- 2020 receipts were \$727,701 or 107% of our target of \$679,800- 2020 expenses were \$657,973 or 97% of our 2020 budget of \$680,343
- We began the year with \$104,691 in the combined funds and ended the year with \$206,743
- Most years we receive an average of 98% of pledges as income and we base future receipts projections on that pattern. In 2020 we received 97.8% of pledges as income, compared to 95.7% in 2019.

Takeaway - Receipts were higher this year because members continued to give through the pandemic closures and we were able to take advantage of some funding opportuities offered during the pandemic. Expenses were lower due to the closures so we were able to come out of the year with a surplus.

II. Recent history of estimated & actual receipts and pledges for the year

Estimated receipts for:	Actual receipts for:	Pledges for:	Cards/SG Received
2021-\$		\$ 567,563	183
2020-\$679,800	\$ 727,701	\$ 577,770	205
2019-\$684,000	\$ 740,387	\$ 643,151	224
2018-\$683,000	\$ 802,339	\$ 663,448	227
2017-\$690,000	\$ 677,561	\$ 549,317	251

Takeaway - Total pledges are down \$10000 from 2020 and 2020 receipts are \$13000 down from 2019

Annual Report – Budget Estimating

- Two Approaches
 Considered:
 - Average previous year totals
 - Average individual budget items
- Proposed Income of \$680,000

z i ieuges, ietai ne	ceipts - plec	iges average 82	.5% of ev	ventual receipts	over the last 4 years
<u>Year</u>	<u> </u>	<u>ledges</u>	<u>Actu</u>	al Receipts	Pledges/Receipts
2017	\$	549,317	\$	677,561	81%
2018	\$	663,448	\$	802,339	83%
2019	\$	643,151	\$	740,387	87%
2020	\$	577,770	\$	727,701	79%
2021	\$	567,563	\$	683,811	83%
OR Another option				0.4	
Average pledges that		` •	<u> </u>		
Average pledged givin	-			(4 year average)	- 86%
Estimate of loose offe	ring and other	er income - \$320)00		
Pledges			\$	567,563	
Giving Toward Pled	ges		\$	556,212	
	ng		\$	646,758	
	'' Б				
Total Envelope Givin	"'В		\$	11,000	
Total Envelope Givi	6		\$	11,000 21,000	

Budget Detail - Background

	Summary of 2020 Actu	ıals/	/2020 Bud	ge	t/2021 Bud	get					
									2,020		2,021
		(General		2020	Building		Е	Building	_	mbined
Acct #	<u>Name</u>		Budget		<u>Actual</u>	_	Budget	_	Actual_	ı	<u>Budget</u>
INCOME											
7102-7118/7140	General Fund Envelope/loose change/DD	\$	562,000	\$	549,565	\$	99,800	\$	106,250	\$	659,000
	Paryroll Protection Loan	\$	-	\$	63,652	•	,	\$	4,848	\$	-
7135-7145	Other Income		18,000		3,397		-		,	Ė	21,000
			- ,		-,						,
TOTAL INCOME		\$	580,000	\$	616,613	\$	99,800	\$	111,098	\$	680,000
		Ť	200,000	T	0.0,0.0	Ť	00,000	Ť	,	Ť	,
EXPENSES											
	Pastors' Salaries	\$	119,833	\$	124,258	\$	-	\$	-	\$	128,500
	Office salaries		78,664		74,628		17,680		25,776		106,768
	Staff Retirement Costs		7,400		7,400		500		1,000		8,400
	Staff Health Benefit costs		10,560		10,560		-		-		10,560
	LCR Employer's share of taxes		20,484		19,953		1,362		1,952		22,085
	Custodial Staff salaries		36,774		37,749		-		-		42,003
	Youth Staff Salaries		86,139		86,139		-		-		87,431
	Youth Cell Phone costs		900		900		-		-		900
	Music & Nursery Salaries		55,266		47,542		-		-		52,365
	Medical Reimbursement - Senior pastor		900		-		-		-		-
	Medical Reimbursement - Associate Pastor		750		-		-		-		-
	Pension/Major Medical		9,646		14,939		-		-		45,376
	Education Allowance - Senior Pastor		500		-		-		-		1,400
	Call Process expenses		-		-		2,500		9,677		2,000
	Magazines/Books		300		100		-		-		300
	Staff Training		-		-		6,000		172		6,000
	Travel Allowance-Senior Pastor		1,500		-		-		-		1,500
	Travel Allowance-Associate Pastor		250		-		-		-		250
Subtotal Staff		\$	429,866	\$	424,167		28,042	\$	38,576	\$	515,838
8031	Computer Software		900		1,789		500		381		2,000
8032	New Technology /hardware costs		800		976		5,000		16,121		6,000
8033	Ministry Design web Site support		1,000		240		-		-		240
8034	Tech Support		2,500		3,321		-		-		2,500
8035	Computer Services/Backup		700		270		-		-		500
Subtotal Technolog	У	\$	5,900	\$	6,597		5,500	\$	16,502	\$	11,240

	Fire System Maintenance		300		535	-		-		535
	Annual Bldg Inspections		-		-	-				2,400
	Bldg General Maintenance					43,800		50,462		25,000
	Yearly Bldg Reserve Fund		-		-	-		-		10,000
	Yearly Bldg Upgrades									11,700
Facility Maintenan	Ce	\$	1,656	\$	2,111	43,800	\$	50,462	\$	51,211
8062	Electric		15,000		14,584	-		_		15,000
8063	Gas		3,500		3,031	_		_		3,500
8065	Telephone/ Internet		2,500		3,003	_		_		3,010
8066	Water		1,500		1,345	_		_		1,500
8067	Waste Service		2,000		1,990	<u>-</u>		_		2,000
Subtotal Utilities		\$	24,500	\$	23,954	-	\$	-	\$	25,010
8071	Copier Service	\$	5,353	\$	3,529	-	\$		\$	5,353
8073	Copier Paper		1,500	Ψ	897	-	T	-	T	1,500
8075	Postage		2,100		2,681	-		-		2,700
8077	Office Supplies		1,300		1,442	-		-		1,500
8079	Custodial Supplies		1,700		2,341	-		-		2,400
8080	Petty Cash		25		-	-		-		25
8081	Misc. Office		500		80	-		-		500
Subtotal Operating	Supplies	\$	12,478	\$	10,970	-	\$	-	\$	13,978
8086	Offering Envelopes		1,500		1,175	-		-		1,200
8085	Fall Stewardship appeal		1,500		993					1,200
8088	Vanco/ACH/Paypal/Fees		2,200		1,442	100		53		1,500
Subtotal Stewards	nip	\$	5,200	\$	3,610	100	\$	53	\$	3,900
8094	General Insurance		10,278		10,242	-				10,278
8095	Synod assembly-pastors		900		120	<u>-</u>				900
8099	Council Retreat/Training pastors		300		-					500
Subtotal Other Ope		\$	11,478	\$	10,362	-	\$		\$	11,678
Cabiotal Other Ope	, ruding	Ψ	11,470	Ψ	10,302		Ψ		Ψ	11,070
TOTAL SUPPORT		\$	491,078	\$	481,772	77,442	\$	105,594	\$	632,855

TOTAL FELLOWS	SHIP	\$	4,300	\$	1,541	-	\$	-	\$	2,800
8341	Kitchen Supplies Budget		300		291	-		-		300
8326	Café Costs		3,000		706	-		-		1,500
8325	Fellowship Activities		1,000		544	-		-		1,000
TOTAL LVANGLE	-10141	Ψ	2,200	Ψ	1,220	2,000	Ψ	130	Ψ	3,130
TOTAL EVANGEL		\$	2,200	\$	1,220	2,000	\$	136	\$	3,150
8261	Lifetree Café Budget		1,000		290	2,000		-		500
0200	Outreach Budget		-		-	2,000		136		1,500
8260	New Member Class		200		46					150
8255	Advertising Costs		1,000		884	-				1,000
TOTAL DISCIPLE	SHIP	\$	35,300	\$	14,130	-	\$	-	\$	32,550
8180	Van - gas & maintenace		1,500		506	-		-		1,000
8173	YAC Supplies/Equip/Repair		500		130	-		-		250
8169	College Ministry Budget		500		100	-		-		250
8168	High School Mission Trip/ Fall Retreat		9,000		1,800	-		-		9,000
8166	EWALU Scholarships		4,500		1,500	-		-		3,500
8164	EDGE Budget		3,500		3,508	-		-		3,500
8163	WNL Budget		1,500		1,439	-		-		1,500
8162	Day Camp Budget		1,700		-	-		-		1,700
8157	Background Checks Costs		1,000		-	-		-		500
8155	Bibles Costs		500		179	-		-		500
8153	Preschool VBS Budget		1,000		160	-		-		1,000
8150	Confirmation Budget		1,900		1,401	-		-		1,500
8146	Wee Wisdom costs		600		857	-		_		1,000
8145	Nursery Supplies		100		10	-		-		100
8144	Stephen Ministry Training & Supplies		4,000		144	-		_		4,000
8130 8140	Sunday School budget Adult Faith/Small Group		2,500 1,000		2,284	_		_		2,500 750

Global Mission Part	ners					
8451	ELCA/Synod	30,000	30,000	-	-	33,000
8462	Quilters Benevolence	200	200	-	-	200
Local Mission Partn	ers					
8455	EWALU	-	-	3,000	3,000	3,000
8458	Take Away Hunger	3,500		5,500	-	5,500
	Habitat 4 Humanity-Marion	-	-	5,000	5,000	3,000
	Camp Chisomo scholarships	-	-	6,858	2,502	5,000
8459	Jail Chaplaincy & Bible Study Supplies	1,000	1,000	-	-	1,000
8460	Mission of Hope Meals	1,200	323	-	-	1,200
8471	Other Benevolence	3,000	5,737	-	-	16,100
TOTAL MINISTRY		\$ 38,900	\$ 37,260	20,358	\$ 10,502	\$ 68,000
8520	Worship Resources Budget	150	427	-	-	150
8521	Communion Supplies Budget	300	450	-	-	500
8522	Pulpit Speakers	400	-	-	-	400
8523	New Song Service Budget	200	206	-	-	200
8524	Music Instrument Repair Budget	500	263	-	-	500
8525	Resurrection Choir Budget	500	139	-	-	500
8526	Hand Bell Music Budget	500	460	-	-	500
8527	Copyright Usage	1,810	2,075	-	-	2,100
8528	Devotional books	1,200	429	-	-	600
8529	Altar Candles Budget	600	305	-	-	600
8532	Evening Song Budget	200	-	-	-	200
8533	Galileans Budget	300	34	-	-	150
8534	Band/Choirs Christmas Budget	630	-	-	-	630
8535	King's Men Music Budget	-	-	-	-	100
8536	Flowers	75	68	-	-	75
8537	Worship Furnishings	150	9	-	-	100
8538	Worship Electronics/Technology	250	359	-	-	400
8590	Miscellaneous Worship	1,000	593	-	-	750
TOTAL WORSHIP		\$ 8,765	\$ 5,817	-	\$ -	\$ 8,455
TOTAL EXPENSES		580,543	541,741	99,800	116,232	747,810
NET BUDGET		\$ (543)	\$ 74,872	-	\$ (5,134)	\$ (67,810)

Motion to Approve Budget

- Please see page 45
- Stewardship Team to review
- Motion to approve minutes
- Second for motion
- Discussion on motion
- Modification of motion if required
- Vote on motion





